Vol 30, Edition 32 May 27, 2014 Diversity in Action Publish by SBE certified SBE/DBE/MBE BUSINESS EXCHANGE

SBE NEWS ALERT

Small business is big business in the U.S.



Stanley Fujii, Veteran Procurement Liaison for the SBA

By Cheryl Hentz

Downsizing. It's a word we're all familiar with and one which many have fallen victim to. But while Corporate America has been downsizing, streamlining and outsourcing, the small business sector in the United States has been expanding rapidly. People are finding ways to make lemonade out of lemons, often by going into business for themselves.

According to the U.S. Small Business Administration (SBA), the number of small businesses

has increased 49 percent since 1982, and since 1990 – while big business eliminated 4 million jobs – small businesses have created or added 8 million new jobs. Small businesses provide 55 percent of all jobs and 66 percent of all net new jobs since the 1970s.

Military service members account for a big chunk of these numbers. The SBA and U.S. Census Data say that veteran-owned firms represent 9 percent of all U.S. firms. These 2.45 million veteran-owned businesses employ nearly 6 million individuals. Veterans who are transitioning into a civilian life are natural entrepreneurs, says the SBA, because they possess the training, experience and leadership skills needed to start and operate businesses and create jobs.

Veterans are 45 percent more likely than their civilian counterparts to be self-employed or a small business owner; approximately one in 10 small businesses in America is owned by a veteran; and veterans account for more than a trillion dollars in the economy every year, which is huge," says Rhett Jeppson, associate administrator for the Office of Veterans Small Business Development, adding that even with these important skills, they still lack knowledge. "I think the single biggest challenge for many veterans is when they come out of the service they have a lot of the intangible skills - desire, drive, creativity, leadership, and so forth - but they may not have that business acumen that someone who's been in the business world for a while has.'

"An SBA Resource Center can advise them on things like quarterly tax payments, different ways to handle debt, payroll, and things like that. So for anyone needing some assistance with things like this, there's definitely a support from an education, awareness, and training standpoint," he continues.

The other challenge that vets have is one of money. Access to capital is always going to be tough for any small business, but Jeppson believes it's especially tough for the veteran small business owner.

"You don't make huge sums of money in the military so you don't come out with a strong capital or equity position. Depending on the business you're going into sometimes it's hard to bootstrap even into some of the more moderate

cost businesses," he says. "That's what we're focused on this year, is really just trying to see where and how we can help support an environment that increases access to capital for veterans."

Jeppson says they focus on what they call the Three Cs: Counseling and Training, Capital and Contracting and, as part of that, offer a number of program to veterans interested in entrepreneurship.

"We participate in a program called Entrepreneurship Boot Camp for Service Disabled Veterans (EBD) which we run through a partnership with a

Continued on page 5

BUSINESS

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000 San Francisco, CA 94103 Email: sbe@sbeinc.com Website: www.sbeinc.com Phone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255

Publisher of

Small Business Exchange weekly newspaper

SKANSKA

Seismic Remediation of Dam Embankment – Perris Dam Department of Water Resources Contract No. C51484 SBE Goal: 25% with DVBE incentive

SBE Goal: 25% with DVBE incentive Bid Date: May 29, 2014 – 11:00 AM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SBEs and DVBEs companies for this project. All interested subcontractors, please indicate all lower tier SBEs and DVBEs participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or access Grade Beam at http://www.gradebeam.com/access.asp?o=211286&i=69808287

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Area Signs, Project Information Sign, Access Restriction Sign, Fencing Removal, Bollards Removal, Chain Link Fence, Fence Gates, Temporary Construction Fencing, Construction Access Gate, Dam Dewatering, Security, Testing, Pipe/Drainage, Pavement Markings, Wheel Stop, Fiber Roll Material, Silt Fence Material, Gravel Bag Berm, Straw Bale Barrier, Misc. Metal, Instrumentation, Surveying, Camera (Fixed Time-Lapse Camera), Rock Anchors, Concrete, Reinforcing Steel and Cement Deep Soil Mixing, drill and blast.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 Ph: (951) 684-5360, Fax: (951) 788-2449 Email: james.melvin@skanska.com

Pacific States Environmental Contractors, Inc. is soliciting for all DISADVANTAGED BUSINEES ENTERPRISES (DBE) and MINORITY BUSINESS ENTEERPRISE (MBE) AND WOMEN'S BUSINESS ENTERPRISE (WBE), and solicits them as a SUB-CONSULTANT

or subcontractor or materials and/or suppliers and trucking quotations.

Point Pinole Regional Shoreline, Breuner Marsh Restoration and Public Access Improvement Project – Phase 1 Grading Goodrick Ave., Richmond, CA

> Owner: EAST BAY REGIONAL PARK DISTRICT, 2950 PERALTA OAKS COURT, OAKLAND, CA 94605 BID DATE: May 29, 2014 @ 2:00 PM

We hereby encourage responsible participation of all (DBE) Enterprises and solicit their subcontractor or material

LANDSCAPE, HYDROSEED, SURVEY

quotation for the following types of work including but not limited to:

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety Company will have to be approved by Pacific States Environmental Contractors, Inc. Pacific States Environmental Contractors, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Pacific States Environmental Contractors, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office and on file in the office of said District.

Pacific States Environmental Contractors, Inc.

CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909 Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Keith Donahue • EMAIL: kdonahue@pacificstates.net

An Equal Opportunity Employer

Seeking DBE/MBE/WBE subcontractors and suppliers for

SILVER LAKE RESERVOIR BYPASS AND REGULATING STATION IFB NO. 7319

Project Owner: Los Angeles Department of Water and Power Project Location: Los Angeles, CA Bid Date: June 19, 2014

Trades: Misc Metals, (Stairs & Platforms, Handrails & Ladders), Jib Crane, Waterproofing, Electrical, Welding, Cathodic, HVAC, Shoring, Landscape, Concrete Paving & Flatwork, Dewatering, Traffic Control, QA/QC, Annular Space Grouting, Painting/Coatings, Fencing, Sawcutting, Paving, Chlorination, Equipment Rentals, Water Stop, Bilco Hatch (5'X14' DBL Leaf Custom) Struct Steel (Furnish Only), Precast Panels & Vault, Steel Pipe Supply, Concrete Supply, Shoring, Forms

Pulice Construction, Inc.

951 Camino De La Reina • San Diego, CA 92108 Phone: (619) 814-3706 • Fax: (619) 814-3770 Contact: **Adam Lybbert**

E-mail: alybbert@pulice.com

An Equal Opportunity Employer

REQUEST FOR LBE, SLBE & DVBE SUB-CONTRACTORS AND SUPPLIERS FOR:

Facilities Planning & Management Paving Replacement Phase I 955 High Street, Oakland Oakland Unified School District BID DATE: May 28, 2014 @ 1:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Staking, Site Concrete, Erosion Control and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley
An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/SLBE/DVBE Participation. Plans & Specs are available for viewing at our office.



DESERT MECHANICAL, INC.

IN RESPONSE TO THE TRANSBAY JOINT POWERS AUTHORITY'S (OWNER)
SMALL BUSINESS ENTERPRISE (SBE) PROGRAM, REQUEST SUB-BIDS FROM QUALIFIED SMALL BUSINESS ENTERPRISES (SBEs) FOR

> TRANSBAY TRANSIT CENTER, SAN FRANCISCO, CALIFORNIA WEBCOR/OBAYASHI JOINT VENTURE TRADE PACKAGE #TG10.2: PLUMBING **CONTRACT NO. 301001002** BID DATE: JUNE 18, 2014 @ 1:00 PM (818) 362-4591 (OFFICE) * (818) 362-0866 (FAX)

INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING TRADES: PLUMBING SUB-CONTRACTORS, PLUMBING PIPING EQUIPMENT & MATERIALS VENDORS, PLUMBING FIXTURE VENDORS, INSULATION SUBCONTRACTORS, SEISMIC SUPPORT SUPPLIERS, RENTAL EQUIPMENT, STORAGE TRAILERS, ENGINEERING SERVICES, TOOL RENT-ALS, WELDING AIR & GAS SUPPLIERS, TEMPORARY OFFICE PERSONNEL, CONCRETE CORING/CUTTING, STORAGE YARD SPACE, WAREHOUSE SPACE, SECURITY SERVIC-ES, SAFETY SERVICES, CHEMICAL TREATMENT SUBCONTRACTORS AND VENDORS

COPIES OF PLANS AND SPECIFICATION CAN BE OBTAINED FROM:

DESERT MECHANICAL, INC., ATTN: JEFF PATRICK

PLANS AND SPECIFICATIONS MAY ALSO BE VIEWED AT CERTAIN PUBLIC, PRIVATE AND MINORITY PLAN ROOMS OR AT DESERT MECHANICAL, INC.'S OFFICE AT 15870 OLDEN STREET, SYLMAR, CALIFORNIA, CONTACT JEFF PATRICK @ (818) 362-4591 DESERT MECHANICAL, INC., INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SMALL BUSINESS ENTERPRISES REGARDING PARTICIPATION ON THIS PROJECT NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/ OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR

RELATED ASSISTANCE OR SERVICES An Equal Opportunity Employer

DESERT MECHANICAL, INC. IN RESPONSE TO THE TRANSBAY JOINT POWERS AUTHORITY'S (OWNER) SMALL BUSINESS ENTERPRISE (SBE) PROGRAM, REQUEST SUB-BIDS FROM QUALIFIED SMALL BUSINESS ENTERPRISES (SBEs) FOR

> TRANSBAY TRANSIT CENTER, SAN FRANCISCO, CALIFORNIA WEBCOR/OBAYASHI JOINT VENTURE TRADE PACKAGE #TG10.3: HEATING, VENTILATING AND AIR CONDITIONING CONTRACT NO. 301001003 BID DATE: JUNE 17, 2014 @ 3:00 PM (818) 362-4591 (OFFICE) * (818) 362-0866 (FAX)

INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING TRADES: SHEETMETAL SUB-CONTRACTORS, PIPING SUBCONTRACTORS, REFRIGERATION SUBCONTRACTORS, SHEETMETAL FABRICATION SHOPS, PIPING FABRICATION SHOPS, PIPING MATERIAL & EQUIPMENT VENDORS, HVAC EQUIPMENT VENDORS, INSULATION SUBCONTRAC-TORS, SEISMIC SUPPORT SUPPLIERS, RENTAL EQUIPMENT, STORAGE TRAILERS, ENGINEERING SERVICES, TOOL RENTALS, WELDING AIR & GAS SUPPLIERS, TEMPO-RARY OFFICE PERSONNEL, WAREHOUSE SPACE, CHEMICAL TREATMENT SUBCON-TRACTORS AND VENDORS

> COPIES OF PLANS AND SPECIFICATION CAN BE OBTAINED FROM DESERT MECHANICAL, INC., ATTN: JEFF PATRICK

PLANS AND SPECIFICATIONS MAY ALSO BE VIEWED AT CERTAIN PUBLIC, PRIVATE AND MINORITY PLAN ROOMS OR AT DESERT MECHANICAL, INC.'S OFFICE AT 15870 OLDEN STREET, SYLMAR, CALIFORNIA, CONTACT JEFF PATRICK @ (818) 362-4591

DESERT MECHANICAL, INC., INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SMALL BUSINESS ENTERPRISES REGARDING PARTICIPATION ON THIS PROJECT

NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/ OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED ASSISTANCE OR SERVICES

An Equal Opportunity Employer

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.



Call 1-800-800-8534 or visit us at www.sbeinc.com

RGW Construction Inc. is seeking all qualified DBE/MBE/WBE (Disadvantaged, Minority and Women Owned Business Enterprises) for the following project:

Breuner Marsh Restoration and Public Access Improvement Project Phase 1 Grading Contract No. 04-14-496 · Project No. 148000 Engineer Estimate: \$ 3,600,000 **70 Working Days** Goal: MBE 5%/WBE 4% Bids: May 29th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Landscaping, Hydroseeding, Erosion Control, Fencing (Construction & ESA Fencing), Surveyor, SWPP Planning, Water Truck, Hazardous Substance Removal and Truckers.

Scope of Work: Grading, soil remediation and landscaping at shoreline park to restore marsh habitat.

RGW is willing to breakout any portion of work to encourage MBE/WBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or at www.ebparks.org. Contact Dave Czech at 925-606-2400 david.czech@ rgwconstruction.com for any questions, including bonding, lines of credit, schedules, insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940 550 Greenville Road • Livermore, CA 94550 Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

REQUEST FOR LBE, SLBE & DVBE SUB-CONTRACTORS AND SUPPLIERS FOR:

Elmhurst Middle School Re-Bid Paving Replacement

> Project No. 13130 **Oakland Unified School District** BID DATE: May 28, 2014 @ 3:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Staking, Fencing, Landscape, Site Concrete, Site Furnishings, Striping, Storm Water Piping and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

> **Contact: Mike Crowley** An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/SLBE/DVBE Participation. Plans & Specs are available for viewing at our office.



Shimmick Construction Company, Inc.LBE Subcontractor/Supplier Bids Requested For:

San Francisco Groundwater Supply Well Stations
City and County of San Francisco Public Utilities Commission
Contract No. WD-2621
Bid Date: June 12, 2014 until 2:00PM
Fax all guotes to 510-777-5099

Requesting certified LBE Subcontractor and Supplier Quotes on Clear and Grub, Concrete-Building, Drilled Piers, Earthwork, Electrical, Fence, Flatwork, Instrumentation, Insulation, Landscape, Mechanical, Paint-Stain, Paving, Rebar, Roofing, Steel-Erection, Structural Steel, Traffic Control, Trucking, Waterproof, Architectural Items, Doors, Mechanical Equipment, Misc. Metal, Pump, Ready Mix, Stone Columns, Utility Pipe-DIP, and Valves & Fittings.

Hard copy versions of plans, specifications and bidding documents are available at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, San Francisco, CA 94102. Contract documents are also available for viewing <u>by appointment only</u> at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Francisco Juarez by phone at (206) 420-7642.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 • Phone (510) 777-5000 • Fax (510) 777-5099 An Equal Opportunity Employer

SKANSKA

2014 Pavement Overlay and Reconstruction
City of Palm Springs
City Project No.: 14-04
DBE Goal: 3.84%
Bid Date: June 5, 2014 – 3:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or at the office of the City Engineer, 3200 East Tahquitz Canyon Way, Palm Springs, Ca 92262.

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Job Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Traffic Striping and Markings, Portable Changeable Message Signs, Upgrade Existing Curb Ramps, Hot Mix Asphalt, Place Hot Mix Asphalt, Cold Mill Existing AC Pavement – Full Depth.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449 Email: joe.sidor@skanska.com DeSilva Gates Construction is soliciting for SBEs for the following project

LOWER SILVER CREEK FLOOD PROTECTION AND CREEK RESTORATION PROJECT, MOSS POINT DRIVE TO CUNNINGHAM AVENUE (REACH 6B) Project No. 40264008, Contract No. C0594

OWNER: SANTA CLARA VALLEY
WATER DISTRICT
Room B108 of the District's Administration
Building, 5750 Almaden Expressway,
San Jose, CA 95118

BID DATE: MAY 28, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

EROSION CONTROL MATERIALS, EROSION CONTROL MONITORING, SUPPLY AND IN-STALL TEMPORARY EROSION CONTROL, SITE REVIEW AND MONITORING OF LIM-ITS, NOISE AND VIBRATION MONITORING, QUALITY ASSURANCE, CLEARING AND GRUBBING/DEMOLITION, TRUCKING FOR CHANNEL EXCAVATION, PLANTING AREA PREP, SUPPLY ARMORING AGGREGATE, TRUCK ARMORING AGGREGATE, MINOR STRUCTURES, FLOODWALLS, CIDH, SUP-PLY DECOMPOSED GRANITE, SUPPLY AND DECOMPOSE GRANITE, UNDERGROUND IMPROVEMENTS/ROCK SLOPE PROTEC-TION, HABITAT SEEDING, IRRIGATION, PLANTING, ESTABLISHMENT MAINTE-NANCE.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: Frank Augustson Website: www.desilvagates.com An Equal Opportunity Employer

Visiti
www.sbeinc.com to
download
a PDF version of the
latest SBE Newspaper
and SBE Newsletter

SKANSKA

Construct 4 Lane Highway on Route 15 - 76 Caltrans Contract No.: 11-257154 District 11 on Route 15, 76 DBE Goal: 10% Bid Date: June 19, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

LEAD COMPLIANCE PLAN, PROGRESS SCHEDULE (CPM), CONSTRUCTION AREA SIGNS, TRAF-FIC CONTROL SYSTEM, TYPE II & III BARRICADE, TEMP STRIPING, PAVEMENT MARKING (PAINT) & MARKERS, TRAFFIC PLASTIC DRUM, PORTABLE CHANGEABLE MESSAGE SIGN, TEMP RAILING (TYPE K), TEMP CRASH CUSHION MODULE, TEMP ALTERNATIVE CRASH CUSHION SYSTEM, PREPARE SWPPP, RAIN EVENT ACTION PLAN, STORM WATER SAMPLING AND ANALYSIS DAY, STORM WATER ANNUAL REPORT, TEMP EROSION CONTROL, TEMP CON-STRUCTION ENTRANCE, STREET SWEEPING, TEMP CONCRETE WASHOUT, TEMP FENCE (TYPE ESA), TEMP ARROYO TOAD FENCE, TREATED WOOD WASTE, PRE-MANUFACTURED BAT HOUSE, REMOVE OR ABANDON EXISTING FACILITIES, MAINTAIN ARROYO TOAD FENCE, RE-SET MAILBOX, RELOCATE OR ADJUST UTILITIES, MODIFY INLET, MODIFY SEWER MANHOLE, COLD PLANE ASPHALT CONCRETE PAVEMENT, REMOVE CONCRETE, CAP RISER, BRIDGE REMOVAL, CLEARING AND GRUBBING, DEVELOP WATER SUPPLY, ROADWAY EXCAVATION, ROCK EXCAVATION (CONTROLLED BLASTING), STRUCTURE EXCAVATION, STRUCTURE BACKFILL, DITCH EXCAVATION, IMPORTED BORROW, SUBGRADE ENHANCEMENT GEOTEX-TILE CLASS B2, LANDSCAPING & IRRAGATION, EROSION CONTROL, CLASS 2 AGGREGATE BASE, ASPHALTIC EMULSION (FOG SEAL COAT), SLURRY SEAL, HOT MIX ASPHALT-SUPER-PAVE, PAVING ASPHALT (BINDER, GEO PAVEMENT INTERLAYER), GEOSYNTHETIC PAVEMENT INTERLAYER (PAVING FABRIC), DATA CORE, PLACE HOT MIX ASPHALT DIKE, PLACE HMA (MISCELLANEOUS AREA), TACK COAT, CONTINUOUSLY REINFORCED CONCRETE PAVE-MENT, TEMP HAUL BRIDGE, PERMANENT STEEL CASING, CIDH CONCRETE PILING, CIDH CONCRETE PILING (ROCK SOCKET), STEEL SHEET PILING, PRESTRESSING CAST-IN-PLACE CONCRETE, STRUCTURAL CONCRETE, MINOR CONCRETE (MINOR STRUCTURE), CONCRETE SLOPE ANCHOR, FURNISH PRECAST PRESTRESSED CONC BULB-T GIRDER, ERECT PRECAST PRESTRESSED CONCRETE GIRDER, JOINT SEAL, BAR REINFORCING STEEL, FURNISH AND/OR INSTALL ALL SIGNS, TIMBER RETAINING WALL, ROCK STAIN, ALTERNATIVE PIPE CULVERT, TEMP CULVERT, SLOTTED PLASTIC PIPE, REINFORCED CONCRETE PIPE, BITUMINOUS COAT-ED CORR STEEL PIPE, PERFORATED PLASTIC PIPE UNDERDRAIN, GRATED LINE DRAIN, ROCK SLOPE PROTECTION, CONCRETE (SLOPE PROTECTION), CONCRETE (DITCH LINING), SLOPE PAVING (CONCRETE), GABION, ROCK SLOPE PROTECTION FABRIC, MINOR CONCRETE (GUT-TER), DETECTABLE WARNING SURFACE, MINOR CONCRETE (MISC CONST), PARKING BUM-PER (PRECAST CONCRETE), MISC IRON AND STEEL, PVC SEWER PIPE, RECONNECT EXISTING SEWER LATERAL, TEMP SEWER BYPASS, STEEL CASING (SEWER), PRECAST PVC LINED CON-CRETE MANHOLE, PRECAST CONCRETE MANHOLE, FIRE HYDRANT ASSEMBLY, AUTOMATIC AIR RELEASE AND VACUUM RELIEF VALVE, BLOW OFF ASSEMBLY, DUCTILE IRON WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CEM-MORTAR LINED AND COATED WATER PIPE, STEEL CASING (WATER), TRENCHLESS CASING INSTALLATION, FENCEING, TUBULAR STEEL GATE, WILDLIFE PASSAGE WAY (TYPE M), TUBULAR HANDRAILING, CABLE RAILING, TRANSITION RAILING, ALTERNATIVE IN-LINE TERMINAL SYSTEM, CRASH CUSHION (REACT 9CBB), CON-CRETE BARRIER - TYPE 60, CONCRETE BARRIER (TYPE 736), STRIPING & MARKINGS, ELEC-TRICAL, SIGNAL AND LIGHTING, TRAFFIC MONITORING STATION, CLOSED CIRCUIT TELEVI-

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 Ph: (951) 684-5360, Fax: (951) 788-2449 Email: tom.mehas@skanska.com

Small business is big business

Continued from page 1

number of universities across the country. There is another program called VWISE (Veteran Women Igniting the Spirit of Entrepreneurship), operated through a cooperative agreement with a university that provides entrepreneurship training for women veterans and military spouses," he says. "We also have our Boots to Business program, which is part of the new transition assistance program and is designed for vets who are looking to become selfemployed. This program better helps prepare veterans who are leaving the service. Included in this is a weeklong program that service members go through before they actually separate from the military. The VA has a big package that they deliver (with a lot of information in it on applying for loans, balancing checkbooks, etc.) and the Department of Labor provides an employment workshop as part of that week. That workshops includes everything from resumebuilding and networking to job searches and other basics of trying to find employment."

More detail can be found on these programs and more on the SBA's web site (sba.gov). According to the site the organization uses a public-private partnership to train transitioning service members into being in business for themselves.

"We have worked with our expert network of Resource Partners (including Women's Business Centers (WBCs), SCORE chapters, Small Business Development Centers (SBDCs), and Veterans Business Opportunity Centers (VBOCs)), Syracuse University, the VA, and DOD to provide transitioning service members the knowledge, tools and resources they need to evaluate opportunities and become successful entrepreneurs. Through the Boots to Business initiative, service members will learn the nuts and bolts of how to start and grow a business. They will also be introduced to the SBA's nationwide Resource Partner network for support throughout the lifecycle of their new business," the site says. "The Boots to Business program uses a multi-phased approach to introduce transitioning service members to the fundamentals of small business ownership and to the SBA tools and resources available to them. Building on lessons learned from the Boots to Business pilot program, launched in the Spring (sic) of 2012, the SBA aims to ultimately provide entrepreneurship awareness and opt-in training nationwide to the 250,000 service members from all branches of the military that transition each year. The Veterans Business Outreach Program (VBOP) is designed to provide entrepreneurial development services such as business training, counseling and mentoring, and referrals for eligible veterans owning or considering starting a small business. The SBA has 16 organizations participating in this cooperative agreement and serving as Veterans Business Outreach Centers (VBOC).

When it comes to capital, it's important to note, Jeppson says, that the SBA doesn't do any direct lending. They offer secondary lending, which means

Continued on page 9

Public Legal Notices

MCCARTHY BUILDING COMPANIES, INC.

ADVERTISEMENT FOR PREQUALIFICATION OF SUBCONTRACTORS

PROJECT NOTICE

McCarthy Building Companies, Incorporated, hereinafter called MBC, intends to award lump sum subcontracts to subcontractors by competitive bidding for the following project:

UCSF CLINICAL SCIENCES BUILDING AND OPTIONAL UC HALL SEISMIC RENOVATION PROGRAM

UCSF Project No.: M3602 CSB DECANT – RENO-VATIONS FOR TEMP OCCUPANCY OF UCH U76-U80

M3623 CSB DECANT - RENOVATIONS FOR TEMP OCCUPANCY OF UCH FLRS 1, 2, 3, 4

M2670 CSB DECANT - INTERIM MEASURES FOR UCH TEMP OCCUPANCY (Interior Measures & Façade Stabilization)

MBC Project No.: CM-0021

UNIVERSITY OF CALIFORNIA, SAN FRANCISCO

PREQUALIFICATION OF PROSPECTIVE BIDDERS:

The University and MBC have determined that subcontractors who plan to participate in the bidding process for this project must be prequalified in order to submit bids. Subcontractors who are prequalified for this solicitation of May 14, 2014 will be invited to participate in a competitive bid for their appropriate trade(s) for projects issued for M3602, M3623 and M2670 through June 30, 2016. If the University determines that a Prequalified Subcontractor is performing unsatisfactory work, the contractor shall be removed from the prequalification list for the remainder of the prequalification period. MBC and University reserves the right to continue to solicit bidders during this 2 year period should a necessity arise to include additional bidders to the pool. Prequalified Subcontractors for listed trades in this solicitation will not be required to re-submit prequalification information when new Advertisements are issued. Also, should MBC and University find the need to discontinue using the Prequalified Subcontractors from this solicitation, MBC and University will give notice to the Prequalified Subcontractors. The intent is to solicit bids for the three listed projects at one time but the University and MBC reserve the right to solicit bids individual for each project or any combination of project numbers.

Prequalified subcontractors are required to have California licenses for the work they plan to perform.

M3602/M3623/M2670 Interior-WC 1: General Works-Site Logistics | B

M3602/M3623/M2670 Interior-WC 2: Demolition-Hazmat | B and C-21

M3602/M3623/M2670 Interior-WC 3: Rough Carpentry | C-5

M3602/M3623/M2670 Interior-WC 4: Finish Carpentry | C-6

M3602/M3623/M2670 Interior-WC 5: Miscellaneous Metals | C-51

M3602/M3623/M2670 Interior-WC 6:

Framing-Drywall-Insulation-Plaster | B or (C-2, C-9 and C-35)

M3602/M3623/M2670 Interior-WC 7: Doors-Frames-Hardware | B or (D-16 and D-28)

M3602/M3623/M2670 Interior-WC 8: Paint | C-33

M3602/M3623/M2670 Interior-WC 9: Flooring | C-15

M3602/M3623/M2670 Interior-WC 10: ACT Ceilings | D-50

M3602/M3623/M2670 Interior-WC 11: Window/Glazing | C-17

M3602/M3623/M2670 Interior-WC 12: Mechanical-Plumbing and Controls | B, C-20 and C-36

M3602/M3623/M2670 Interior-WC 13: Electrical-Low Voltage-Security-Tel Data-Fire Alarm, AV | B and C-10

M3602/M3623/M2670 Interior-WC 14: Fire Protection | C-16

M2670 (Façade Stabilization)-WC 4: General Works | B

GENERAL DESCRIPTION OF WORK:

M3602: Scope of work includes Ground Floor, Suite U76-U80 Tenant Improvement, activity based work-place based interior office remodel, including fire protection, mechanical, plumbing, electrical, and telecom work.

M3623: Scope of work includes office remodel of approximately 5000 sf of various Suites on the 3rd floor, including Suite 367. Light Tenant Improvements on Basement, Ground Levels 1 to 5.

M2670 (Interior Measures): This project consists of architectural, mechanical, electrical and minor structural components. Architectural scope of work includes replacing doors and hardware at exit stairs and minor finish repair relating to mechanical and electrical updates. In addition, wall/floor patch after removal of lockers on the ground floor and path work at existing stair stringer. Structural scope of work includes replacement of existing light fixtures on the first floor. Mechanical scope of work includes replacement of existing low pressure steam piping and replacement/repair of various existing fan units and related accessories. Perform balancing work on the existing HVAC units. Provide new sprinkler heads at selected areas. Electrical scope of work includes modification of power connection to emergency light fixtures at corridors and exit path. Adding fire alarm devices as required, modifying existing fire alarm system for mechanical units and fire sprinklers and reconnecting and providing power connection/reconnection for new/existing mechanical units.

M2670 (Façade Stabilization): This project consists of providing temporary protection to the exterior of UC HALL to mitigate debris hazards from deteriorating exterior stone and terracotta assemblies falling on adjacent public way and building rooftops, mechanical equipment & skylights. Selective construction and erection of protective assemblies in locations identified according to UC Hall Stabilization Report. Selective demolition to occur as required for installation of protective assemblies. Spot removal and patching of deteriorating exterior finishes at identified points.

UC Hall is located at the Parnassus Campus located at 533 Parnassus Avenue, San Francisco CA 94143.

The projects are not LEED. The construction process will be organized using Lean Construction methods, including pull scheduling, and Last Planner ™ production management techniques.

The estimated construction costs will be established when each Bid Package is issued.

PREQUALIFICATION PROCESS:

PART 1 - Each prospective Bidder must complete Part 1 using McCarthy's Prequalification system and answer all questions and provide all requested information. Any prospective Bidder failing to do so will be deemed to be not responsive and not prequalified with respect to this Prequalification. Prior to starting the process, contact Judy Gee for Part I Instructions and General Requirements. Complete Part 1 by going to https://prequalification.mccarthy.com/ . All Bidders that have responded to Part 1 will be notified in writing of whether or not they have successfully achieved Part 1 Prequalification status. Only those Bidders that have successfully achieved Part 1 Prequalification status will be permitted to participate in the Part 2 Prequalification process. Part 1 includes general questions on company information, type of services, business classifications, bonding limits, business and project references, license/claims history/disciplinary measures, safety and health status, and business construction revenue.

PART 2 –When deemed necessary by University and MBC, Bidders who have successfully prequalified for Part 1 will be notified to also complete Part 2 process. Part 2 process will utilize University's SRS system (Supplier Registration and Sourcing). Detailed instructions will be sent to Part 1 Prequalified Bidders when Part 2 process is applicable. Part 2 includes Project specific questions.

Only those Bidders that successfully achieve Part 1 and Part 2 (if applicable) Prequalification status will be determined to be prequalified and only those so prequalified will be eligible to submit a bid for this Project.

PREQUALIFICATION SCHEDULE:

Prequalification Documents will be available on MBC's prequalification system beginning May 19, 2014 at 10AM PST.

To start the prequalification process and if there are questions regarding access to or navigation of MBC's prequalification system or UCSF's SRS system, send an e-mail to Judy Gee: jgee@mccarthy.com with the following information in the email subject line:

UCSF Project No. M3602/M3623/M2670 MBC/SRS Prequalification

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in writing to Kevin Lew, Project Manager, MBC Inc. by EMAIL to klew@mccarthy.com 5 PM PST, May 27, 2014. Questions received after the above-noted deadline may be answered at the discretion of MBC and the University.

Prequalification via MBC's Prequalification system must be completed on or before **June 12, 2014 at 5 PM PST**. MBC will not accept completed questionnaires via FAX, US Mail or Email.

Continued on page 7

Public Legal Notices

Continued from page 6

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the MBC or University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, MBC and the University reserve the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

This project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by Subcontractor shall be subject to approval by MBC and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

Anticipated Bid Schedule: Documents Available **August**, **2014** (Exact dates and times will be set forth in each Bid Package).

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be admitted surety insurer (as defined in California Code Civil Procedure Section 995.120).

The University and MBC reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

If the University deems there is not a sufficient pool of a particular designated subcontractor for competitive bidding, the University reserves the right to withdraw the prequalification requirements for that particular designated subcontractor and to continue to prequalify the other designated subcontractors.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA University of California, San Francisco May, 2014

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

THIMANN LABORATORIES LAB 135 CONVERSTION TO ANCIENT DNA LAB Project Number: 1443

<u>Description of Work:</u> Project is the renovation of approximately 520 square feet in an existing science building on the UC Santa Cruz campus. Please see full text of advertisement at www.ucscplanroom.com..

Procedures: Bidding documents will be available at 1:00PM Wednesday, June 4, 2014 from UCSC's Online Planroom web site at www.ucscplanroom. com. Create your Username and Password under the 'Login' heading on the home page to register for a free account. Plans and specs may be downloaded at no charge.

Bids will be received only at:

Physical Planning and Construction, UNIVERSITY OF CALIFORNIA, Santa Cruz 1156 High Street, Barn G, Contracts Trailer Santa Cruz, CA 95064 831-459-2366 / 831-459-5540

<u>Bid Deadline:</u> Sealed bids must be received on or before **Thursday**, **June**, **12**, **2014** at **3:00 PM**.

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on **Thursday, June 5, 2014** beginning promptly at <u>2:00 PM</u>. Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Dave Tanza at 831-246-2087.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **B - General Building Contractor.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$498,000.00.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA University of California, Santa Cruz May 2014

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

FAMILY STUDENT HOUSING MULTIPLE UNIT REMEDIATION Project Number: 4800-024

<u>Description of Work:</u> Abatement and repairs to 21 apartments at Family Student Apartments Complex at UCSC.

Procedures: Bidding documents will be available at 1:00PM Tuesday, May 27, 2014 from UCSC's Online Planroom web site at www.ucscplanroom.com. Create your Username and Password under the 'Login' heading on the home page to register for a free account.

Bids will be received only at:

Physical Planning and Construction,

UNIVERSITY OF CALIFORNIA, Santa Cruz 1156 High Street, Barn G, Contracts Trailer Santa Cruz, CA 95064 831-459-2366 / 831-459-5540

Bid Deadline: Sealed bids must be received on or before **Wednesday**, **June 11**, **2014** at <u>3:00 PM</u>.

<u>Bid Security</u> in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on Wednesday, May 28, 2014 beginning promptly at 3:00 PM. Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Kevin Foisie at 831-459-4663.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **B – General Building Contractor.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated construction cost: \$110,000.00.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA University of California, Santa Cruz May 2014

SKANSKA

Route 10/57 Separation Project Caltrans Contract No.: 07-295004 District 07 on Route 10 DBE Goal: 7%

Bid Date: June 19, 2014 - 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Trucking, Street Sweeping, Equipment Rental, Lead Compliance Plan, Progress Schedule (Critical Path Method), Time-Related Overhead (WDAY), Construction Area Signs, Traffic Control System, Channelizer (Surface Mounted), Temporary Railing (Type K), Temporary Crash Cushion Module, Job Site Management, Prepare Water pollution Control, Temporary Drainage Inlet Protection, Street Sweeping, Temporary Concrete Washout, Remove Yellow Thermoplastic Traffic Stripe, Remove Irrigation Facility, Street Sweeping, Temporary Concrete Washout, Treat Wood Waste, Remove Irrigation Facility, Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Remove Pavement Marking, Remove Asphalt Concrete Pavement (SQFT), Remove Asphalt Concrete Dike, Relocate Road Sign (Wood Post), Cold Plane AC Pavement, Remove Crash Cushion, Riser Sprinkler Assembly, Replace Base, Asphalt Rubber Stress Absorbing Membrane Interlayer (Sami-R), Crack Treatment, Hot Mix Asphalt, Superpave (Type A), Rubberized Hot Mix Asphalt, Superpave (gap Graded), Data Core, Place Hot Mix Asphalt Dike (Type F), Tack Coat, Drill And Bond (Dowel Bar), Furnish Laminated Panel Sign (Relocate Roadside Sign, Adjust Pull Box, (1?-Type A), Furnish Single Sheet Aluminum Sign, Furnish Single Sheet Aluminum Sign, Roadside Sign- Two Post, Install Sign, Install Roadside Sign Panel On Existing Post, Misc. Iron & Steel, Transition Railing, End Cap (Type C), End Anchor Assembly (type SFT), Alternative In-Line Terminal System, Alternative Flared Terminal System, Crash Cushion SCI 100 GM, Crash Cushion Compressor, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker (Non-Reflective, Retroreflective), Maintaining Existing Traffic Management System Elements During Construction, Temporary Microwave Vehicle Detection System, Modify Traffic Monitoring Station, Modify Ramp Metering System, Modify Automatic Vehicle Classification Station, Modify Signal & Lighting, Modify Signal, Mobilization.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509 Ph: (951) 684-5360, Fax: (951) 788-2449

Email: hamied.kazerooni@skanska.com

Kiewit Infrastructure West Co. requests quotes from subcontractors and suppliers including Small and Very Small Business Enterprises (SBE/VSBE) certified in POLB's Planet Bid System, for the following project:

CITY OF LONG BEACH - HARBOR DEPARTMENT FIREBOAT 15 DOCK UPGRADE AT PIER F, BERTH F202 As Described in Specification HD-S2495

BID DATE: JUNE 3, 2014 PRIOR TO 10:00AM

We are accepting quotes for the following Subcontract Work Scopes, Services and Supplies: Demolition/Disposal of existing Floating Dock, New Floating Dock & Hardware, Furnish Steel Pipe Piling, Site Inspection, Marine Survey, Diving, Miscellaneous Metal Fabrications (Steel Float Connections, Bolts & UHMW Pads), Furnish (5) 'Donut' Fenders & Bollard Crowns (Including UHMW Bearing pads, steel pipe core, foam core, polyethylene skin, structural steel), Trucking, Tug Service, Fuel and other work.



Kiewit Infrastructure West Co.

33455 6th Ave South, Federal Way, WA 98003 Phone: (253) 943-4200 • Fax: (253) 943-4021

Subcontractors and suppliers can access Contract Documents (plans and specifications) by calling Kiewit Staff (below) or in DVD format at No Cost from Port of Long Beach, 4th Floor, Plans and Specifications, IOA Building, 4801 Airport Plaza Drive - Long Beach, CA 90815 during business hours 7:30 am to 4:30 pm except noon to 1 pm, Monday through Friday. For Contract Documents Phone POLB @ (562) 283-7353; General project info found at: http://www.planetbids.com/portal/portal.cfm?CompanyID=19236

Inquires - Contact Bill Hoodenpyle (253) 943-4200 or Todd Wille (253) 943-4200; or

Dennis Ahl – Small & Disadvantaged Business Liaison (253) 943-4070 (dennis.ahl@kiewit.com)

In order to assist certified SBE/VSBE Contractors and Suppliers, we will divide scopes of work into economically feasible units, and will assist firms with delivery schedules, putting SBE's in touch with professionals regarding bonding and lines of credit; and will answer questions regarding marine insurances and equipment in support of Small Businesses in order to maximize participation.

Equal Opportunity Employer



With SBE you can:

FIND Subcontractors, Vendors, and Suppliers **REACH**Diverse Audiences of Various
Ethnicity, Race, & Gender

ADVERTISESub-Bid Request Ad

Small business is big business in the U.S.

Continued from page 5

they guarantee the loan that banks make to small businesses, and they have the underwriting criteria that they have to follow and meet.

'There are two programs that relate to lending for veterans. One is a Lending Pledge Initiative with their top 120 national lenders. The goal is to increase lending to veterans by 5 percent per year over the next five years - both in the total dollars loaned as well as the volume of loans made to veterans. "That programs just started in 2013 and at the end of the five year mark we anticipate there'll be an additional half billion dollars in capital for veterans in the marketplace," he explains, adding that the other program is the SBA Veterans Advantage program. "For FY14 they've reduced the fee on all SBA express loans, which essentially is loans that are \$350,000 and below. For veterans the fee is reduced to zero. So they don't pay a borrower fee on those loans; it saves them about 3 percent on the loan. For FY15 we're going to expand that program a little bit so that for all SBA loans above \$350,000 the veteran will have to only pay one-half of what the fee is. That will save them about 1.5 percent off the total value of the loan at origination. The goal is that instead of creating new loans just for veterans, we're using the SBA loan portfolio and giving veterans an advantage in taking out those loans.

For companies that are owned by reservists/ National Guard members or who employee reservists/National Guard members in key positions the SBA offers a loan program that goes up to two million dollars if that person is mobilized. There is zero interest on the loan payment while the person is mobilized. After that time it reverts to a regular SBA loan.

The third C is contracting, specifically government contracting, which has been known to help many businesses succeed where they might otherwise have not had enough business or revenue to survive financially. There is a preference for contracting with service disabled owned veterans small businesses. The statute that establishes that preference sets aside a goal of 3 percent of all federal prime contracting dollars for veteran-owned small businesses.

"In 2013 for the first time ever, we hit that goal of 3 percent. That represents about \$12.65 billion in contracting, which is pretty significant. We're one of the few programs that is actually hitting its statutory goal," Jeppson says.

He believes they hit the goal because people realize the value of the service and skill disabled veterans bring to the table, so it's not just the status, but the value of what they bring.

"The other is that we have an interagency task force that focuses on entrepreneurship and they make sure that all the agencies come together and we focus on how we help support the veteranowned small business, especially the service disabled veteran-owned small business," Jeppson explains. "In addition, our administrator actually

"Veterans are 45 percent more likely than their civilian counterparts to be self-employed or a small business owner; approximately one in 10 small businesses in America is owned by a veteran; and veterans account for more than a trillion dollars in the economy every year, which is huge,"

Rhett Jeppson

goes over and updates each of the agency deputies in front of their peers as to where their agencies are at on their small business spend. That way they're held accountable in front of their peers on how their agency's doing. We then issue a scorecard at the end of each year that says exactly how each agency did and they care given a grade as to how they did in meeting their small business contracting goals. Our agency has been an advocate for and has made real inroads in our government contracting."

All of the contracting opportunities that the government has are available to everyone, including veterans and service disabled veterans, adds Stanley Fujii, Veteran Procurement Liaison for the SBA.

"But specifically for the service disabled veteran community there is a 3 percent goal, which is a way or means of being able to provide set aside contracts for service disabled veterans using a competitive set-aside," Fujii notes. "But there is NOT one just for veterans by themselves. Any procurement that is being let out for normal business, the veteran community can bid on it as well."

Contracting opportunities are available in both hard and soft skills areas. Soft skills would include such things as IT services, computing applications, drafting, writing, management consulting and other such services, as well as supplying the government with products it may need to purchase. Hard skills would include things like engineering, construction, manufacturing, and non-professional services like janitorial and security.

To find available federal business contracting opportunities, interested parties, including vets can visit FedBizOpps at www.fbo.gov. "This site is like the classified ads of federal procurement," Fujii says. "Everything that the government is preparing to buy is posted there."

People can also follow what the government has previously bought by visiting the database for the Federal Procurement Data System-Next Generation at www.fpds.gov. "Here you can track all the past procurements practically in real-time. The goal reports that Rhett was talking about are posted on this site also. So people can actually

see how different agencies did against their small business goals."

"Anyone wanting to do business with the federal government must be certified. Veterans and service disabled veterans who own a small business, as well as many other minority-owned businesses can essentially self-certify by stating that their business is 51 percent owned and controlled by a veteran or service disabled veteran, or other minority, including being woman-owned; that they're small; and that they're in the business that they claim to do," Fujii says. "And if a small business owner goes to www.sam.gov they will find a database used by the government where business owners can essentially list their certification information. If someone wants to do business with the Department of Veteran Affairs, that department has a separate system and they themselves verify firms that want to do business with them."

Or folks can simply visit www.sba.gov and click on the Contracting tab. That will lead them to these sites and many more that can offer assistance with business development, operations and contracting opportunities.

About the Office of Veterans Business Development:

The Office of Veterans Business Development's (OVBD) mission is to maximize the availability, applicability and usability of small business programs for Veterans, Service-Disabled Veterans, Reserve Component Members, and their dependents or survivors.

OVBD is SBA's liaison with the veterans' business community; provides policy analysis and reporting; and is as an Ombudsman for veteran entrepreneurs. OVBD has a number of programs and services to assist aspiring and existing veteran entrepreneurs such as training, counseling and mentorship, and oversight of Federal procurement programs for Veteran-Owned and Service-Disabled Veteran-Owned Small Businesses.